



Red Education

EFFECTIVE QUESTIONING AND LISTENING IN THE WORKPLACE

COMMUNICATION AND RELATIONSHIPS



WILSON LEARNING®



98% of reviewers recommend Red Education

Expand opportunities, Increase top line revenue

Expand your ability to dive deeper into topics and improve your ability to hear key messages that you may be missing.

This module provides people with the skills and techniques that will help them to understand more about situations by asking appropriate questions and learning how to listen and organize information to get to the true nature of the problem.

Key Learnings Are...

- ✓ A Questioning Protocol.
- ✓ New Question types .
- ✓ Different listening techniques.
- ✓ How to identify Pings.
- ✓ Use a 3LT technique to uncover different levels of information and probe deeper into issues and causes.

Contact:

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Duration : 3 Hours

Virtual Instructor Led Training